



Australian CleanTech Cluster

Connecting Industry with Energy, Water, Waste and Environment Solution Providers

We aim to provide a simple, easy and cost effective way in which the **Mining, Manufacturing, Agriculture, Property and Infrastructure** sectors can interact with companies and organisations that provide cleantech solutions.

Cleantech companies provide a wide variety of solutions including products and services involved in renewable energy, water, waste, recycling, energy efficiency, energy storage, building products, transport technologies and environmental services.

A One-Stop-Shop for Energy, Water, Waste & Environment Solutions.

BENEFITS FOR INDUSTRY

The uptake of cleantech solutions helps customers to become more efficient, competitive, resilient and sustainable.

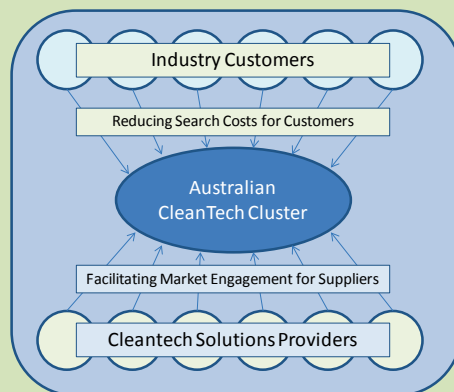
This service helps industry to find the best solutions for them in the quickest time.

This saves time, ensures good quality introductions and enables you to pick the right solution for your operations.

CLUSTER MEMBERSHIP BENEFITS

We are a national network of 300 companies that is industry-driven and commercially focussed. Cluster members have access to financial solutions including matched and pre-funding for grants and R&D Tax Rebates, client project financing and Emissions Reduction Fund bid preparation.

Cluster membership is FREE and we aim to help members increase sales of their cleantech products and services.



WORKING WITH INDUSTRY

When working with a company, we have found that the following three step process creates that greatest benefits:

1. DEFINE PROBLEMS

Meet with the Industry Client and discuss the biggest problems they face with respect to energy, water, waste or other environment related issues.

2. SEARCH FOR SOLUTIONS

Assess solution options and call for expressions of interest from solution providers. Assess responses and discuss options with Industry Client.

3. FACILITATE ENGAGEMENT

Facilitate a workshop with Industry Client staff and solution providers on generic solutions available now and those that will be available in the near future. Work with Client staff to build knowledge and facilitate successful discussions.

For more information contact:
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Find out More at
<http://cleantechcluster.org.au/>
Including the Full Team Directory

For recent and current projects see the opportunities portal at
www.innovation-partnerships.com.au