



Australian Government

Department of Innovation
Industry, Science and Research

SUPPLIER
ADVOCATE

CLEAN TECHNOLOGIES

Cleantech Industry Capability Teams

Helping cleantech companies collaborate to target customer groups

Cleantech companies provide a wide variety of solutions including products and services involved in renewable energy, water, waste, recycling, energy efficiency, energy storage, building products, transport technologies and environmental services. Many of these companies are however targeting the same customer groups. The national Cleantech Industry Capability Teams will provide a mechanism for diverse cleantech companies to effectively collaborate in their dealings with these customer groups.

Cleantech Industry Capability Teams will...

- Target up to five different customer groups. These might include the Built Environment, Mining/Resource and Minerals Processing, Food Processing, SME Manufacturing, International Aid Development.
- Unite companies with common customer targets.
- Be industry-driven and chaired by industry members.
- Be largely self-sufficient and commercially focussed.
- Pursue opportunities and market members' capabilities as a group.

CLICK ON THE LINKS BELOW FOR MORE DETAILS OF EACH EVENT

NSW/ACT

Canberra

Tuesday 15 November,
4:30pm—7:30pm

Assembly Room, Ground Floor,
ACT Legislative Assembly

Sydney

Wednesday 16 November,
12:30pm—4:00pm

Level 47, MLC Centre,
19 Martin Place, Sydney.

Newcastle

Thursday 17 November,
9:00am—1:00pm

Hunter Trade and Investment,
Level 3, 251 Wharf Road,
Newcastle

RSVP - Thurs 10 November

Victoria

Melbourne

Monday 7 November,
2:00pm—6:30pm

VIC Business and Innovation
Level 27
121 Exhibition Street
Melbourne VIC 3000

Dandenong

Tuesday 8 November,
8:30am—11:30am

Sandown Regency (Pastels)
477 Princes Highway, Noble
Park, Melbourne VIC 3174

RSVP - Weds 2 November

Queensland

Brisbane

Tuesday 22 November,
2:00pm—6:00pm

Sebel Suites, Cnr Albert and
Charlotte Streets, Brisbane

Sunshine Coast

Wednesday 23 November,
11:30am—3:00pm

DEEDI Sunshine Coast Centre
Level 1, JH Roberts House, 60
Wises Rd, Maroochydore 4558

RSVP - Weds 16 November

Western Australia

Perth

Wednesday 2 November
2:00pm—6:30pm

Jakovich Centre
Marine Tech Park
Henderson

RSVP - Thurs 27 October

South Australia

Adelaide

Monday 14 November
1:00pm—5:00pm

Crowne Plaza Hotel,
Hindmarsh Square, Adelaide
Followed by the Adelaide
Cleantech Network

RSVP - Weds 9 November

Northern Territory

Darwin

Friday 25 November
9:00am - 1:00pm

Venue: To be confirmed

RSVP - Monday 21 November

National Workshops

A series of free national workshops will be held in November to engage with interested companies and to help design the priorities and operations of the national teams so that they best meet the needs of the industry.

How to Register

To register your interest to participate in the national workshops please send an expression of interest to detailing your:

- Name
- Company
- Contact details
- Which workshop you want to attend
- Specific customer groups that your solution is targeting.

Please send these details to:

cleantech-teams@auscleantech.com.au

Outcomes

The intended result is that Team members will see increased sales of cleantech products and services to customers in the target market segments.

In addition, the increased uptake of cleantech solutions by the target customer groups will make those industries more efficient, competitive, resilient and sustainable.

Supported
by:



Contacts

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The Cleantech Industry Capability Teams are an initiative of the Gillard Government's Supplier Advocate Program and its Clean Technology Focus for Supply Chains. More information is available at www.innovation.gov.au/supplieradvocates.



An Australian Government Initiative



Shaping Business, Transforming Industry